Clients Served:

- Pre-Start Planning: 10
- Start-up: 8
- Existing Business- Opportunity: 30
- Existing Business- Challenged: 6

Total Clients: 54

Financing:

- Approved:
  - Number: 6
  - Amount: $435,000
  - Leveraged: $1,495,950

Industry Segment:

- Retail: 5
- Service: 13
- Food: 10
- Health/Fitness: 6
- Construction/Real Estate: 12
- Wholesale/Distribution: 3
- Technology: 1
- Professional Services: 4

Referral Source:

- Municipality: 18
- Other Entrepreneur: 14
- Bank Referral: 12
- Family/Friend: 3
- Other: 5
- Web: 2

Program Hours:

- 1st QTR: 99.00
- 2nd QTR: 113.75
- 3rd QTR: 132.75
- 4th QTR: 111.00

Total Contract: 456.50

City:

- Carver: 0
- Chanhassen: 10
- Chaska: 11
- Cologne: 0
- Hamburg: 1
- Mayer: 2
- NYA: 6
- Victoria: 5
- Waconia: 4
- Watertown: 5