Clients Served:

Pre-Start Planning   8
Start-up   8
Existing Business- Opportunity  25
Existing Business- Challenged  6

Total Clients:    47

Financing:

Approved:
   Number   5
   Amount  $415,000
   Leveraged  $1,470,250

Program Hours:

1st QTR-     99
2nd QTR-    113.75
3rd QTR-    132.75
4th QTR-     0

Total Contract-  345.50

Industry Segment:

Retail   4
Service   12
Food    7
Health/Fitness  5
Construction/Real Estate   12
Wholesale/Distribution   2
Transportation   1
Technology   1
Professional Services   3

Referral Source:

Municipality   16
Other Entrepreneur   12
Bank Referral   10
Family/Friend    3
Other    4
Web    2

Carver   0   0
Chanhassen   8   10
Chaska  10   12
Cologne  0   0
Hamburg  1   0
Mayer  2   2
NYA  4   4
Victoria  5   2
Waconia  4   8
Watertown  3   2